



McCulley

AG SERVICES

Client Road Map™

Six steps to **building**
a **stronger** plan for
your future.

Crop Management



- Preparation of short and long-range farm plans, crop rotations, seed and chemical selections, and fertilizer applications based on soil analysis.
- Thorough on-farm evaluation of the farm plan's effectiveness.
- Ongoing professional practical advice for your farm operator.
- Management support on purchasing all farm inputs & supplies.

Environmental Consulting



- Preparation of soil conservation plans, terracing, waterways, filter strips, and improved soil-saving tillage operations.
- Work with local NRCS office to implement best practices for conservation, water quality, and soil saving operations.

Farm Asset Strategies



- Negotiation of crop share, modified crop share, cash rent or custom farming lease agreements.
- Make recommendations regarding lease alternatives and discuss the income potential and the benefit of each option.
- Annual review of houses, farm buildings, grain-handling and storage facilities, and insurance coverages.
- Analysis of and application for all government farm programs.

Grain Marketing & Risk Management



- Development of a marketing and risk management plan tailored to meet your needs with professional support.
- Constant analysis of commodity market conditions, sale of grain, and receipt of proceeds.
- Evaluation and analysis of crop insurance.

Asset & Estate Protection



- Understand and support your long term goals and objectives.
- Work with you and trusted professionals on business ownership structures and asset protection strategies.

Tax Management & Financial Reporting



- Work with accounting professionals to prepare easy to understand financial statements, we provide period status reports, yield reports and consult on annual tax management.

Before we can speak intelligently about our strategies, products and services that might be appropriate for you and your farm, we need to get to know you. Our initial conversation will focus on your needs - what you want for your farm and what you are currently doing.

